Wisconsin Hospital Association



Wage Index Improvement Program
PPS 37 (FY 2024 AWI)
FYE between September 30, 2020
and August 31, 2021

Presented on August 11, 2022



1

1

Contact Information – WHA

Brian Potter

Senior Vice President, Finance

Address: Wisconsin Hospital Association

5510 Research Park Drive

Madison, WI 53711

Mailing Address: Wisconsin Hospital Association

P.O. Box 259038

Madison, WI 53725-9038

E-Mail: bpotter@wha.org



Contact Information – RCHMS

K. Michael Webdale, Principal Eric Webdale, Principal

Address: Webdale Healthcare Consulting, LLC

P.O. Box 10942 Glendale, AZ 85318

Phone: (800) 862-5368 or (602) 296-7182

E-Mail: (Mike) <u>mike@webdalehc.com</u>

(Eric) <u>eric@webdalehc.com</u>



3

3

Wage Index Agenda

- National
- Wisconsin Wage Index
- Reclassification
- Timetable & Process
- S-3 Analysis
- Occupational Mix
- Audit Issues
- Wage Index in Court
- Resources



4

Δ

National Average Hourly Wage

	National AHW	Increase	Effective
PPS 32	42.9688	2.17%	10/01/2018
PPS 33	44.04	2.49%	10/01/2019
PPS 34	45.07	2.34%	10/01/2020
PPS 35	46.37	2.88%	10/01/2021
PPS 36	47.71	2.89%	10/01/2022
PPS 37*	49.80	4.38%	10/01/2023



5

5

Wage Index for FY 2023

- Rural Floor Budget Neutrality Adjustment
 - 2019 .994733
 - 2020 .998349
 - 2021 .993991
 - 2022 .993988
 - 2023 .991909
- The wage index history at www.wageindex.com updated on the release of each Public Use File in May, February, April and August



6

History of Wisconsin Wage Index

	National AHW	\$ 44.04	\$ 45.07	\$ 46.37	\$ 47.71	
		FY2020	FY2021	FY2022	FY2023	Current
CBSA#	CBSA Name	PPS 33	PPS 34	PPS 35	PPS 36	Change
11540	Appleton	0.9339	0.9475	0.9376	0.9503	1.3
20740	Eau Claire	0.9799	0.9475	1.0212	0.9367	(8.5)
22540	Fond du Lac	0.8946	0.9475	0.9160	0.8997	(1.6)
24580	Green Bay	0.9300	0.9475	0.9239	0.9306	0.7
27500	Janesville-Beloit	0.9065	0.9475	0.9160	0.9158	(0.0)
29100	LaCrosse-Onalaska	0.9732	0.9475	0.9378	0.9464	0.9
29404	Lake CoKenosha, Co.	1.0396	1.0174	1.0109	1.0591	4.8
31540	Madison	1.0565	1.0228	1.0216	1.0451	2.3
33340	Milwaukee-Waukesha-West					
	Allis	0.9607	0.9813	0.9784	0.9754	(0.3)
36780	Oshkosh-Neenah	0.9108	0.9475	0.9443	0.9221	(2.2)
39540	Racine	0.9269	0.9706	0.9738	0.8978	(7.6)
43100	Sheboygan	0.9368	0.9475	0.9410	0.9562	1.5
48140	Wausau-Weston	0.8964	0.9475	0.9160	0.8647	(5.1)
52	Rural Wisconsin	0.8946	0.9475	0.9160	0.8647	(5.1)



History of Wisconsin Wage Index

	National AHW	\$ 44.04	\$ 45.07	\$ 46.37	\$ 47.71	\$ 49.80	
						As Filed	Next
		FY2020	FY2021	FY2022	FY 2023	FY 2024	Year's
CBSA#	CBSA Name	PPS 33	PPS 34	PPS 35	PPS 36	PPS 37	Change
11540	Appleton	0.9339	0.9475	0.9376	0.9503	0.9287	(2.2)
20740	Eau Claire	0.9799	0.9475	1.0212	0.9367	0.9477	1.1
22540	Fond du Lac	0.8946	0.9475	0.9160	0.8997	0.8746	(2.5)
24580	Green Bay	0.9300	0.9475	0.9239	0.9306	0.9558	2.5
27500	Janesville-Beloit	0.9065	0.9475	0.9160	0.9158	0.9814	6.6
29100	LaCrosse-Onalaska	0.9732	0.9475	0.9378	0.9464	0.9367	(1.0)
29404	Lake CoKenosha, Co.	1.0396	1.0174	1.0109	1.0591	1.0062	(5.3)
31540	Madison	1.0565	1.0228	1.0216	1.0451	1.0121	(3.3)
33340	Milwaukee-Waukesha-West						
	Allis	0.9607	0.9813	0.9784	0.9754	0.9121	(6.3)
36780	Oshkosh-Neenah	0.9108	0.9475	0.9443	0.9221	0.8985	(2.4)
39540	Racine	0.9269	0.9706	0.9738	0.8978	1.0169	11.9
43100	Sheboygan	0.9368	0.9475	0.9410	0.9562	1.0008	4.5
48140	Wausau-Weston	0.8964	0.9475	0.9160	0.8647	0.8746	1.0
52	Rural Wisconsin	0.8946	0.9475	0.9160	0.8647	0.8746	1.0



Wisconsin Wage Index Trends

- NGS audits focused largely on Part A & B MD's, pension, wage related costs, contract labor and home office
- National AHW Increasing by 4.4%
 - As filed Half of Wisconsin CBSA's increase and half decrease
- Only 2 CBSA's receive Rural wage index
- 28 out of 68 hospitals reclassify to another CBSA



9

9

How the Wage Index is Calculated

- Total salaries and hours
 - Adjust for overhead departments
 - Adjust to a common period with an inflation factor
 - Adjust for Occupational Mix
 - Total salaries and hours at the CBSA level
 - Total salaries and hours nationally
 - Divide each CBSA's AHW by the National AHW
- Each CBSA has a Rural Floor Budget Neutrality Factor of .991909



Rural Wisconsin Wage Index Calculation FY 2023

- Total salaries and hours
 - \$ 827,312,477 \div 19,881,707 = \$41.61
 - **National AHW \$47.71**
- Budget Neutrality Factor 0.991909
 - $($41.61 \div $47.71) = .8721$
 - .8721 x 0.991909 = 0.8650
- Wage Index = 0.8647



11

11

Importance of the Wage Index

- Labor portion of the DRG is:
 - $-\ 62\%$ if the wage index is less than or equal to 1
 - 68.3% if the wage index is greater than 1
- Highest wage index Vallejo-Fairfield, CA 1.8939
- Lowest wage index Rural Alabama .6556 (.7489)
- 25% Percentile is .8427



10 Largest Increases In Wage Index

		FY 2022 Wage Index	FY 2023 Wage Index	PP Change
43420	Sierra Vista-Douglas, AZ	0.8338	1.0397	20.6
46060	Tucson, AZ	0.8338	1.0397	20.6
41540	Salisbury, MD-DE	0.9074	1.0887	18.1
44700	Stockton, CA	1.3532	1.5123	15.9
10900	Allentown-Bethlehem-Easton, PA-NJ	0.9809	1.1141	13.3
47894	Washington-Arlington-Alexandria, DC	1.0081	1.1380	13.0
46700	Vallejo-Fairfield, CA	1.7642	1.8939	13.0
15500	Burlington, NC	0.8570	0.9824	12.5
29420	Lake Havasu City-Kingman, AZ	0.9151	1.0397	12.5
44220	Springfield, OH	0.8570	0.9642	10.7



10 Largest Decreases In Wage Index

		FY 2022	FY 2023	
		Wage	Wage	PP
		Index	Index	Change
42100	Santa Cruz-Watsonville, CA	1.8649	1.7457	(11.9)
20740	Eau Claire, WI	1.0212	0.9367	(8.5)
14100	Bloomsburg-Berwick, PA	0.9664	0.8841	(8.2)
39540	Racine, WI	0.9738	0.8978	(7.6)
28420	Kennewick-Richland, WA	1.1029	1.0388	(6.4)
30300	Lewiston, ID-WA	1.1029	1.0388	(6.4)
34580	Mount Vernon-Anacortes, WA	1.1029	1.0388	(6.4)
48300	Wenatchee, WA	1.1029	1.0388	(6.4)
49420	Yakima, WA	1.1029	1.0388	(6.4)
50	Washington	1.1029	1.0388	(6.4)



Reclassification

- Hospitals may request to be reclassified from one locale to another for the purposes of using the other area's wage index value
- In order to reclassify,
 - Hospital must demonstrate proximity
 - AHW parameters to new CBSA
- Applications are for a three-year period
- Hospitals may withdraw their reclassification



15

15

Reclassification

- Individual hospitals must meet the following criteria
 - Proximity
 - 35 miles for hospitals located in rural areas
 - 15 miles for hospitals located in urban areas
 - At least 50% of employees reside in target area
 - AHW data
 - 106% of current CBSA for rural hospital; 82% of target
 - 108% of current CBSA for urban hospital; 84% of target



Reclassification

- All hospitals in a county may reclassify together
- County Reclasses must meet the following criteria
 - Proximity
 - · Must be adjacent to requested area
 - 15 miles for hospitals located in urban areas
 - At least 25% of employees reside in target area
 - AHW data
 - Aggregate 3-year AHW must be 85% of target
 - Target must be greater than current AHW



17

17

Reclassification

- Rural Referral Centers (RRC) & Sole Community Hospitals (SCH) have exemptions to the proximity and % criteria for reclass
- RRC hospitals are exempt from 106/108% AHW comparison and must only be 82% of target area
- RRC hospitals can move to the nearest CBSA



Reclassification Timeline

Application	Decision	Appeal	Appeal	Appeal	Appeal	Effective
9/17/2022	2/11/2023	2/26/2023	3/31/2023	6/2/2023	6/24/2023	10/1/2023
Application must be received by the MGCRB and CMS	MGCRB decision due	Hospital appeal of MGCRB's decision due	CMS Comments due	Deadline for Hospital to cancel Rural reclass	Deadline to withdraw or terminate a reclass	New Wage Index Effective



19

19

Reclassification

- Approved
 - FY 2023 395
 - FY 2022 496
 - FY 2021 317
- For FY 2023, 1,208 of 3,397 hospitals are in MGCRB status (35.6%)
- 28 of 68 (41%) Wisconsin Hospitals Reclassify



20

FY 2024 Wage Index Timetable

- May 23, 2022 Posting of As-Filed PUF
- **Sept 2, 2022** Deadline to request revisions
- Nov 4, 2022 NGS to notify state associations on non-reporting hospitals
- Nov 15, 2022 Deadline for NGS desk reviews
- Jan 30, 2023 Posting of revised PUF



21

21

FY 2024 Wage Index Timetable

- <u>Feb 15, 2023</u> Deadline for hospitals to request corrections
- April 3, 2023 Deadline for hospitals to appeal
- April 28, 2023 Posting of Proposed Rule PUF
- August 1, 2023 Issuance of IPPS Final Rule
- Oct 1, 2023 Effective date of FFY 2024 WI



22

Wage Index Improvement Process

- WHC analyzed PUF
- Sent out S-3's with highlighted items of interest; also available on web portal
- WHC contacts coordinator with questions
- Hospital coordinator and WHC determine if any revisions are necessary
- WHC will help prepare revision letter



23

23

Wage Index Improvement Process

- Revisions are due September 2, 2022
- WHC assists the hospitals to defend revisions during the MAC's audits
- WHC verifies revisions are included in all PUFs and provides any necessary follow-up



Wage Index Data to be Reviewed

- FY 2020 Cost Report Form 2552-10 –
 Worksheets A, A-6, A-8-2 and S-3, Parts II, III and IV
- Worksheet S-3, Parts II, III and IV workpapers
- General ledger summary
- Payroll hours summary by pay code
- For Defined Benefit Pension plans
 - Cash contributions paid over 3-year period(2020, 2019 & 2018)



25

25

Worksheet S-3 Analysis

- Does Line 1 AHW reflect pay increases?
- Contract Labor AHW's make sense?
- Are wage-related costs comparable to prior year in dollars and percentage?
- Have A&G costs been included on Line 28?



Hours Issues

- Eliminate on-call, standby and bonus hours
- Pay code AHW comparison
- Any credits to payroll accounts
- PTO Buy/Sell Back
- Ensure there are only 26 pay periods and not 27



27

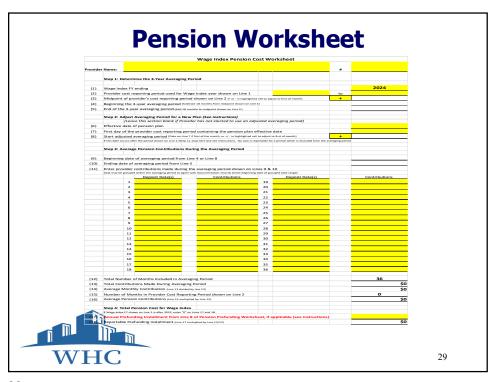
27

Pension Costs Currently

- Reductions in past were being amortized for ten years – No longer included
- Defined Benefit Plan Three-year average of cash contributions
 - Actually paid
- Identify defined contribution separately
- Backup of payments is being requested



28



29

Worksheet S-3, Part II

- S-3 instructions can be downloaded at web portal
- No longer use Line 14
 - Line 14.01 Home Office Salaries
 - Line 25.50 Home Office Benefits



30

Worksheet S-3, Part IV

- Part IV should include all wage related costs
- We recommend a reconciliation between G/L benefits and total Wage Related Costs on S-3 Lines 17-25
- Any changes to S-3, Part II, Lines 17-25 need to be updated on Part IV
 - Auditors will reduce S-3, Part II to Part IV amounts



31

31

Contracted Administrative & General

National

FY 2022 86% \$4.9B AHW of \$83.33
FY 2023 87% \$4.9B AHW of \$87.33
FY 2024 80% \$4.1B AHW of \$82.13

Wisconsin

- FY 2022 89% (56 of 63), \$56M, AHW of \$128.05
- FY 2023 86% (54 of 63), \$60M, AHW of \$119.39
- FY 2024 85% (55 of 65), \$44M, AHW of \$120.39



32

Contracted Administrative & General

- Include amounts for A&G services under contract
- Only costs on Worksheet A, line 5 and subscripts, are allowed
 - A-6 Reclass?
- Types of services: Legal, tax preparation, cost report preparation, consulting, wage index
- NEED HOURS



33

33

Contracted Housekeeping & Dietary

- If both services are outsourced CMS wants contracted amounts recorded
- NGS will estimate hours if nothing is reported



Occupational Mix Survey

- Survey is done every three years
- Next survey scheduled to be due July 2023
- Last survey was submitted July 3, 2020
 - Used calendar year 2019 data
- Affects hospitals for 3 years beginning in FY 2022 (October 1, 2021)
- National RN Average is 70.8%



35

35

Audit Issues

- Contracted & Employed Physician to A-8-2
 - NGS requesting detail for Line 4
- Contracted Labor (Lines 11, 12, 13, 28, 33 & 35)
- Home Office Payroll & Wage Related Costs
- Pension Detail
- Capitalizes Salaries



Audit Issues

- We want to be involved before any denials (easier process)
- If denied or you do not agree, we want to be involved in the appeal



37

37

Wage Index in Court

- 25th Percentile Wage Index Policy
 - At Least a Four-Year Adjustment (FY 2020-FY 2023)
 - Bridgeport Hospital v. Becerra (1:20-cv-01574)
 - District court found CMS did not have authority to implement policy
 - Court order remanded the matter for further proceedings
 - Only impacts FY 2020
 - CMS continued policy in FY 2023 Final Rule
 - FY 2023 Wage Index below .8427 (25th percentile)
 - 1/2 the difference between original and .8427



38

Wage Index in Court

- 25th Percentile Wage Index Value
 - Value for previous four years
 - FY 2020 .8482
 FY 2021 .8465
 FY 2022 .8418
 FY 2023 .8427

• FY 2024



39

39

Wage Index in Court

- Urban to Rural Hospitals Impacting Rural Floor
 - Citrus HMA vs Becerra (1:20-cv-00707)
 - District court ruled CMS did not have authority to have Rural Floor lower than Rural Wage Index
 - CMS Appealed to U.S. Courts Of Appeals
 - Only involved FY 2020
 - CMS reversed policy in FY 2023 Final Rule
 - Urban reclassifications can impact Rural Floor



40

Wage Index Changes

- Imputed Rural Floor for CT, DE, DC, NJ, & RI
 - No expiration
 - Not budget neutral
 - Estimated cost of \$0.2 Billion
- 5% cap on any decrease
 - Permanent
 - Budget neutral (adjust standardized amount)



41

41

What's Next?

- Gather your data
- Reach out to WHC with your questions
- Wage Index revisions due September 2, 2022



42

Resources

Wisconsin Portal Resources on Website:

- FY 2024 Timetable
- Worksheet S-3, Part II, III & IV Instructions
- Pension Cost Worksheet
- S-3 with comparison to prior year
- Webinar presentation & slides



43

43

Other Resources

CMS Website to access Public Use Files:

 http://www.cms.hhs.gov/acuteinpatientpps/wifn/ list.asp#topofpage

Federal Register:

http://www.gpoaccess.gov/fr/index.html

Wage Index History and Estimate:

• http://www.wageindex.com



44

???? QUESTIONS ????

Webdale Healthcare Consulting, LLC

PO Box 10942 Glendale, AZ 85318

Phone: (800) 862-5368 or (602) 296-7182

www.webdalehc.com

Contacts:

K. Michael Webdale – mike@webdalehc.com Eric Webdale – eric@webdalehc.com



45